<ul> <li>(iv) Final export packing should be in seaworthy strong cases or cartons, details of shipping marks which will be provided with order should be stenciled. Bag cargo should be palletized and shrink wrapped.</li> <li>(v) Humidity in Sri Lanka is usually between 75% and 100% and temperature is in the range 50°F to 91°F(15°C to 35°C).</li> <li>LABELLING &amp; MARKING</li> <li>(A) All labels should be printed in English language and should carry out at least the following information.</li> <li>(a) The international nonproprietary name (INN) or generic name prominently displayed and above the brand name, where a brand name has been given. Brand names should not be bolder or larger than the generic name;</li> <li>(b) The applicable pharmacopoeia standard;</li> </ul>
temperature is in the range 50°F to 91°F(15°C to 35°C).  LABELLING & MARKING  (A) All labels should be printed in English language and should carry out at least the following information.  (a) The international nonproprietary name (INN) or generic name prominently displayed and above the brand name, where a brand name has been given. Brand names should not be bolder or larger than the generic name;
<ul> <li>(A) All labels should be printed in English language and should carry out at least the following information.</li> <li>(a) The international nonproprietary name (INN) or generic name prominently displayed and above the brand name, where a brand name has been given. Brand names should not be bolder or larger than the generic name;</li> </ul>
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name has been given. Brand names should not be bolder or larger than the generic name;
than the generic name;
(b) The applicable pharmacopoeia standard:
(b) The approache pharmacopoola standard,
(c) Content per Pack;
(d) Indent no.
(e) Recommended storage condition.
(f) Batch number.
(g) Container no.
(h) Date of manufacture. (in clear language, not code);
(i) Date of expiry. (in clear language, not code);
(j) Name and address of the manufacturer.
(k) Name and address of the supplier, if supplier is not the manufacturer.
(l) Marks and numbers (shipping marks.)
(m) Any additional cautionary statement

### 8. Delivery and Documents (GCC Clause 8)

### GCC 8.1

- All shipments should be made exclusively on vessels belonging to the Ceylon Shipping Corporation (CSC) or those chartered by CSC, Shipments on other vessels will be permitted in instances where vessels of the Ceylon Shipping Corporation do not call at the Port of shipment or if they are not available for time by shipment of cargo, in which event the supplier should attach a waiver certificate issued by Ceylon Shipping Corporation or their Authorized agent in the suppliers country.
- SPMC may nominate independent competent authorities for issue of shipment inspection certificate (Certificate of quality, Quantity and loading) cost of such certificate should be borne by the supplier.
- All items should be shipped to the destination and strictly conform to the delivery dates as per schedule of requirement
- Delivery of all goods should be within the period of validity of the Letter of Credit. Except in exceptional circumstances no extensions will be granted. Cost of such extension if any would be borne by the supplier.

### ITB 8.3

# For Goods supplied from abroad:

- Upon shipment, the Supplier shall notify the Purchaser and the insurance company in writing the full details of the shipment including Contract number, description of the Goods, quantity, date and place of shipment, mode of transportation, and estimated date of arrival at place of destination. In the event of Goods sent by airfreight, the Supplier shall notify the Purchaser a minimum of forty-eight (48) hours ahead of dispatch, the name of the carrier, the flight number, the expected time of arrival, and the waybill number. The Supplier shall fax and then send by courier the following documents to the Purchaser, with a copy to the insurance company:
  - (i) three originals and two copies of the Supplier's invoice, showing Purchaser as [ enter correct description of Purchaser for customs purposes ]; the Contract number, Indent number, Goods description, quantity, unit price, and total amount. Invoices must be signed in original, stamped, or sealed with the company stamp/seal;

Break-up value of CPT/CFR (Into FOB and Freight) should be indicated in in invoice.

(ii) one original and two copies of the negotiable, clean, on-board through bill of lading marked "freight prepaid" and showing Purchaser as [ enter correct name of Purchaser for customs purposes] and Notify Party as stated in the Contract, with delivery through to final destination as per the Schedule of Requirements and two copies of non-negotiable bill of lading, or three copies of railway consignment note, road consignment note, truck or air waybill, or multimodal transport document, marked "freight"

- prepaid" and showing delivery through to final destination as per the Schedule of Requirements;
- (iii) four copies of the detail packing list identifying contents of each package;
- (iv) Two originals of Certificate of analysis for every Batch of the consignment must include the name of the manufacturer and it must be authorized by a Quality Controller or Quality Assurances Manager who is responsible for, and qualified to analyze material.
- (v) copy of the Insurance Certificate, showing the Purchaser as the beneficiary; (If payment term CIF or CIP)
- (vi) one original of the manufacturer's or Supplier's Warranty Certificate covering all items supplied;
- (vii) one original of the Supplier's Certificate of Origin covering all items supplied;
- (viii) original copy of the Certificate of Inspection furnished to Supplier by the nominated inspection agency and six copies (where inspection is required);
- (ix) any other procurement-specific documents required for delivery/payment purposes.

### For Goods from within the Purchaser's country:

Upon or before delivery of the Goods, the Supplier shall notify the Purchaser in writing and deliver the following documents to the Purchaser:

- two originals and two copies of the Supplier's invoice, showing Purchaser, the Contract number, SPMC Purchase Order number; Goods' description, quantity, unit price, and total amount. Invoices must be signed in original and stamped or sealed with the company stamp/seal;
- (ii) two copies of delivery note, railway consignment note, road consignment note, truck or air waybill, or multimodal transport document showing Purchaser as [enter correct name of Purchaser for customs purposes] and delivery through to final destination as stated in the Contract;
- (iii) copy of the Insurance Certificate, showing the Purchaser as the beneficiary;
- (iv) four copies of the packing list identifying contents of each package;
- (v) one original of the manufacturer's or Supplier's Warranty certificate covering all items supplied;
- (vi) one original of the Supplier's Certificate of Origin covering all items supplied;

	<ul> <li>(vii) original copy of the Certificate of Inspection furnished to Supplier by the nominated inspection agency and six copies (where inspection is required)</li> </ul>	
	(viii) other procurement-specific documents required for delivery/payment purposes.	
	Demurrage charges, if any which become payable due to supplier's failure to comply with above requirements will be claimed from supplier.	
GCC 8.2	The Applicable Incoterms edition is: Incoterms 2010	
	9. Insurance (GCC Clause 9)	
GCC 9	The insurance shall be in an amount equal to 110 percent of the CIF or CIP value of the Goods from "warehouse" to "warehouse" on "All Risks" basis, including war risks and strikes (only if contract placed on CIF or CIP basis).	
	10. Warranty(GCC Clause 10)	
GCC 10	FREE REPLACEMENT	
dcc 10	TREE REI LACEMENT	
	SPMC reserves the right to call for the replacement or reimbursement in the event of	
	* Short packing / supply	
	* Loss damage or deterioration of goods supplied (within shelf life)  * Packs which cannot be identified due to labels falling off.  * Goods supplied fails to perform or meet requirements of the specification to the satisfaction of SPMC	
	In the event of the quality problem, representative batch samples would be tested by SPMC or its authorized personnel at the National Drug Quality Assurance Laboratory. Samples from the available batch will be retained by the SPMC and the balance will be destroyed by SPMC in the presence of the Local Agent and a certificate of destruction issued by SPMC. The suppliers should however, agree to reimburse us by the landed cost of the total quantity rejected.(for which a certificate of destruction will be provided)	
GCC 10.4	The period for the replacement of defective good is: 90 Days	
	11. Payment (GCC Clause 11)	
GCC 11	Payment terms will be by confirmed irrevocable Letter of Credit at sight, unless otherwise agreed. Suppliers should strictly conform to their terms and condition of our indents and Letter of Credit and should not request amendments. If confirmed L/C required, confirmation charges should be on bidders accounts.	
	<ul> <li>Orders may have to be cancelled and performance security (if applicable) forfeited if suppliers request amendments / extensions to letter of credit.</li> </ul>	

 In particular, please note the following clauses which will be incorporated in our latter of credit and which clauses will not be deleted by us.

A certificate from shipping agents in port of shipment that cargo and/or interests are carried by a mechanically self-propelled seaworthy vessel classed under Lloyd's Register of Shipping as 100A1(or equivalent classification in other recognized registers), provided such vessels are not over 15 years of age, or over 15 years but not over 25 years of age, and have an established schedule to load and a regular pattern of training on an advertised schedule to load and unload at specific ports.

All bank charges incurred outside Sri Lanka shall be borne by the supplier.

Payment to local suppliers will be made after 30 days from the date of delivery.

## **BANK CHARGES**

 All bank charges incurred outside Sri Lanka shall be to the beneficiary (s) accounts. Delivery should be made within validity of L/C and extension will be granted only in exceptional circumstances and costs of such extensions will be to the account of beneficiary.

### ii. NOMINATION OF BANK

Letter of Credit will be advised through the correspondent bank of our bankers in the successful bidder's country. However, if the bidder wishes to negotiate documents through any particular bank of their choice such details should be indicated in their offer.

12. Price (GCC Clause 12)	
GCC 12	Prices shall be fixed and firm for the duration of the Contract.
	13. Change orders (GCC Clause 13)
GCC 13	"There are no Special Conditions of Contract applicable to GCC 13."
	14. Contract Amendments (GCC Clause 14)
GCC 14	"There are no Special Conditions of Contract applicable to GCC 14."
	15. Assignment (GCC Clause 15)
GCC 15	"There are no Special Conditions of Contract applicable to GCC 15."
	16. Delay in the Supplier's Performance (GCC Clause 16)
GCC 16	"There are no Special Conditions of Contract applicable to GCC 16."

	17. Liquidated Damages (GCC Clause 17)
GCC 17	Delivery of goods shall not be later than the time specified in schedule of Requirement herein. Failure to deliver within the time specified and in the absence of force majeure there shall be deducted <b>one percent</b> (1%) of <b>contract value</b> as liquidated damages (not as a penalty) for each seven days of delay or part thereof commencing from the last date of the due date of delivery (mention in LC or Purchase order) of such undelivered item of goods. The amount of liquidated damages shall however be subject to a maximum limitation of ten (10 percent of the unit delivered price for each item so delayed). Delays in excess of <b>seventy</b> (70) days from date of due delivery will be cause for termination of contract and forfeiture of the performance security after written notice is given to the supplier.
-	18. Termination for Default (GCC Clause 18)
	16. Termination for Default (GCC Clause 16)
GCC 18	"There are no Special Conditions of Contract applicable to GCC 18."
1	19. Force Majeure (GCC Clause 19)
GCC 19	"There are no Special Conditions of Contract applicable to GCC 19."
	20. Termination for Insolvency (GCC Clause 20)
GCC 20	"There are no Special Conditions of Contract applicable to GCC 20."
	21. Termination for Convenience (GCC Clause 21)
GCC 21	"There are no Special Conditions of Contract applicable to GCC 21."
	22. Settlement of Disputes (GCC Clause 22)
GCC 22	The dispute resolution mechanism to be applied pursuant to GCC Sub-Clause 22.2.2 shall be as follows:
	(a) Contracts with foreign Supplier:
	All disputes arising out of or in connection with this Contract shall be finally settled by arbitration in accordance with the arbitration rules of the Singapore International Arbitration Center ("SIAC"). The arbitral tribunal shall consist of a sole arbitrator, to be appointed by the Chairman of the SIAC. The place of arbitration shall be Singapore. Any award by the arbitration tribunal shall be final and binding upon the parties.
	(b) Contracts with Supplier national of the Purchaser's country:
	Any dispute that may arise between the SPMC and the Supplier arising out of or in connection with this Contract shall be finally resolved by arbitration in terms of the Arbitration Act No. 11 of 1995. A party seeking Arbitration shall nominate an Arbitrator in the Notice of Arbitration. The other party may either accept or nominate another Arbitrator within six weeks of the

	said Notice. The Arbitrator nominated in the said Notice shall be the sole Arbitrator if the other party either accept such nomination or fails to respond to the said Notice within six weeks. The Arbitration panel shall consist of three Arbitrators if the other party nominates another arbitrator in the manner aforesaid and the chairman of the Arbitration panel shall be jointly appointed by the two Arbitrators appointed by each Party within 12 weeks of the said Notice. The place/seat of Arbitration shall be at Colombo, Sri Lanka. The language of the Arbitration shall be English. The evidence at the Arbitration shall be adduced by way of affidavits the Arbitrator(s) decide otherwise.
23. Limitatio	on of Liability (GCC Clause 23)
GCC 23	"There are no Special Conditions of Contract applicable to GCC 23."
24. Governin	ng Language (GCC Clause 24)
GCC 24	Governing language is English
25. Applicab	ole Law (GCC Clause 25)
GCC 25	The Contract shall be interpreted in accordance with the laws of the: Democratic Socialist Republic of Sri Lanka
	26. Notices (GCC Clause 26)
GCC 26	"There are no Special Conditions of Contract applicable to GCC 26."

# SECTION V – SAMPLE FORMS

# 1. BID FORM

Date:	
Chairman, Cabinet Appointed / Ministry/Corporation Procurement comm	mittee
Cabillet Appointed / Willistry/Corporation Procurement Confi	initiee
BID FOR THE SUPPLY OF [insert : Name	of the Item ]
ITEM NO: [insert : Item Number mentioned	in schedule of requirement]
IFB NUMBER.: [insert]	
1.I/We, the undersigned ,having read and fully acquainted mysof Bidding document and Contract and schedule of requireme to supply the goods referred to therein, in accordance with the per price quoted in the attached statement of compliance.	ent pertaining to the above Bid, hereby undertake
2. I/We confirm that this offer shall be open for acceptance withdrawn of revoked prior to that date.	e until and that it will not be
3. I/We attach hereto the following documents as part of my/	our bid:-
<ol> <li>(1) Dully filled Statement of compliance</li> <li>(2) Original form of bid security</li> <li>(3) Duly filled Manufacturer Authorization F</li> <li>(4) Power of Attorney or Letter of Authorization</li> <li>(5) Any other documents accordance with IT</li> </ol>	ation
4. I/We understand that you are not bound to accept the lower or all bids or to accept any part of a bid without assigning any	
5. We undertake, if our bid is accepted, to deliver the Goods in in the Schedule of Requirements.	accordance with the delivery schedule specified
6. If our bid is accepted, we undertake to provide a perform within the times specified in the Bidding Documents.	nance security in the form, in the amounts, and
7. Until the formal final Contract is prepared and executed acceptance of the bid and your notification of award, shall understand that you are not bound to accept the lowest or any	constitute a binding Contract between us. We
Signed:	
Date: In the capacity of [ insert: title or position ]	
Duly authorized to sign this bid for and on behalf of [ insert:	name of Bidder ]

## 2. MANUFACTURER'S AUTHORIZATION FORM

[The Bidder shall require the Manufacturer to fill in this Form in accordance with the instructions indicated. This letter of authorization should be on the letterhead of the Manufacturer and should be signed by a person with the proper authority to sign documents that are binding on the Manufacturer. The Bidder shall include it in its bid, if so indicated in the BDS.]

Date: [insert date (as day, month and year) of Bid Submission]
No.: [insert bid identification No.]

To: [insert complete name of Purchaser]

### **WHEREAS**

We [insert complete name of Manufacturer], who are official manufacturers of [insert type of goods manufactured], having factories at [insert full address of Manufacturer's factories], do hereby authorize [insert complete name of Bidder] to submit a bid the purpose of which is to provide the following Goods, manufactured by us [insert name and or brief description of the Goods], and to subsequently negotiate and sign the Contract.

We hereby extend our full guarantee and warranty in accordance with Clause 10 of the general conditions of contract & special conditions of contract, with respect to the Goods offered by the above firm.

Signed: [insert sig	gnature(s) of authorized i	representative(s) o	f the Manufacturer]
Name: [insert con	nplete name(s) of authori	zed representative	e(s) of the Manufacturer]
Title: [insert: title	or position]		
Duly authorized to	o sign this Authorization	on behalf of: [inse	ert complete name of Bidder]
Dated on	day of	· · · · · · · · · · · · · · · · · · ·	[insert date of signing]

## 3. STATEMENT OF COMPLIANCE

SUPPLY OF [Insert: Name of the Item]

- i) Duly filled statement of compliance should be sent with the Bid document.
- ii) Specify whether offered specifications comply with required specifications.
- iii) Bid may be considered as invalid if this statement of compliance is not duly filled.
- iv) Bidders are instructed to send a covering letter in their company letter head with the official seal with the duly filled statement of compliance

	Description and Specification of REQUIRED Material	Description and Specification of OFFERED Material
1.	Item: (As Per the Schedule of requirement)	
2.	Quantity (As Per the Schedule of requirement)	
3.	Delivery schedule (As Per the Schedule of requirement)	
4.	Packaging  (As Per the Schedule of requirement)	
5.	Mode of payment	
6.	Mode of transport (Sea/Air) Port of Shipment	
7.	C&F price per kg (Should quote only C&F price)	
8.	Local Agent's commission	
9.	Total cost	
10.	Total Cost in Words	
11.	Shelf life As requested in the schedule of requirement	
12.	Country of origin	
13.	Validity of offer	
14.	State whether sample is included or not	

	Description and Specification of REQUIRED Material	Description and Specification of OFFERED Material
15.	Certificate of analysis must include above specifications.	
16.	Name & address of the manufacturer of the material	
-	Telephone :	
	Fax :	
	e-mail :	
17.	Name & address of the Bidder (foreign)	
	Telephone :	
	Fax :	
	e-mail :	
18.	Name & address of the local agent (If applicable)	
	Telephone :	
	Fax :	
	e-mail :	
19.	Bid security submitted/not submitted & value	
20.	Signature and official seal of the Bidder	

# 4. FORMAT FOR BID SECURITY (BANK GUARANTEE)

[This bank guarantee form shall be filled in accordance with the instructions indicated in brackets]
[insert issuing agency's name , and address of issuing branch or office]
Beneficiary [insert(by PE) name and address of Purchaser]  Date:
At the request of the bidder, we [insert name of issuing agency] hereby irrevocably undertake to pay you any sum or sums not exceeding in total an amount of [insert amount in figures] [insert amount in words]) upon receipt by us of your first demand in writing accompanied by a written statement stating that the Bidder is in breach of its obligation(s) under the bid conditions, because the bidder:
a) has withdrawn its Bid during the period of bid validity specified; or
b) does not accept the correction of errors in accordance with the instructions to bidders (hereinafter "the ITB") of the IFB; or
c) having been notified of the acceptance of its Bid by the purchaser during the period of bid validity, (i) fails or refuses to execute the Contract Form, if required, or (ii) fails or refuses to furnish the performance security, in accordance with the ITB.
This guarantee shall expire: (a) if the bidder is the successful bidder, upon our receipt of copies of the signed by the bidder and of the performance security issued to you by the bidder; or (b) if the bidder is not the successful bidder, upon the earlier of (i) our receipt of a copy of your notification to the Bidder that the bidder was unsuccessful, otherwise it will remain in force up to (insert date)
Consequently, any demand for payment under this guarantee must be received by us at the office on or before that date.
[signature(s) of authorized representative(s)]

# 5. FORMAT FOR PERFORMANCE BANK GUARANTEE

Beneficiary: Name and Add	iress of Employer]
Date:	
PERFORMANCE GUARANTEE NO.:	
We have been informed that (hereinafter called "the Contractor") has entered	[name of contractor/ Supplier] d into Contract No.
[reference number of the contract] dated	with you, for the [insert
"construction" / "Supply"] of	[name of contract and brief description of
works] (hereinafter called "the contract").	
undertake to pay you any sum or sums not excein figures] () [amount in words], of currencies in which the contract Price is payabaccompanied by a written statement stating that	[name of Agency] hereby irrevocably eeding in total an amount of[amount such sum being payable in the types and proportions ble, upon receipt by us of your first demand in writing the contractor is in breach of its obligation(s) under a show grounds for your demand or the sum specified
	day of, 20 [insert date, 28 days to ] and any demand for payment under it must be ate.

## 6. FORM OF CONTRACT AGREEMENT

#### THIS CONTRACT AGREEMENT is made

the [insert: number] day of [insert: month], [insert: year].

### **BETWEEN**

- (1) [insert: Name of Purchaser], a [insert: description of type of legal entity, for example, an agency of the Ministry of .... of the Government of [insert: country of Purchaser], or corporation incorporated under the laws of [insert: country of Purchaser] and having its principal place of business at [insert: address of Purchaser] (hereinafter called "the Purchaser"), and
- (2) [insert: name of Supplier], a corporation incorporated under the laws of [insert: country of Supplier] and having its principal place of business at [insert: address of Supplier] (hereinafter called "the Supplier").

WHEREAS the Purchaser invited bids for certain goods and ancillary services, viz., [insert: brief description of goods and services] and has accepted a bid by the Supplier for the supply of those goods and services in the sum of [insert: contract price in words and figures] (hereinafter called "the Contract Price").

### NOW THIS AGREEMENT WITNESSETH AS FOLLOWS:

- 1. In this Agreement words and expressions shall have the same meanings as are respectively assigned to them in the Conditions of Contract referred to.
- 2. The following documents shall constitute the Contract between the Purchaser and the Supplier, and each shall be read and construed as an integral part of the Contract:
  - (a) This Contract Agreement
  - (b) Special Conditions of Contract
  - (c) General Conditions of Contract
  - (d) Technical Requirements (including Technical Specification)
  - (e) The Supplier's bid and original Price Schedules
  - (f) The Purchaser's Notification of Award

- In consideration of the payments to be made by the Purchaser to the Supplier as hereinafter mentioned, the Supplier hereby covenants with the Purchaser to provide the Goods and Services and to remedy defects therein in conformity in all respects with the provisions of the Contract.
- 4. The Purchaser hereby covenants to pay the Supplier in consideration of the provision of the Goods and Services and the remedying of defects therein, the Contract Price or such other sum as may become payable under the provisions of the Contract at the times and in the manner prescribed by the Contract.

Signed:	
o ignoui	in the capacity of [insert: title or other appropriate designation]
in the p	resence of
For and	on behalf of the Supplier
Signed:	
	in the capacity of [insert: title or other appropriate designation]
in the p	resence of
CONTR	ACT AGREEMENT dated the [insert: number] day of [insert: month], [insert: year]
BETWI	EEN
	insert: name of Purchaser J, "the Purchaser"
and	
	insert: name of Supplier ], "the Supplier"

For and on behalf of the Purchaser

# 7. SUPPLIER APPROVAL QUESTIONNAIRE



# STATE PHARMACEUTICALS MANUFACTURING CORPORATION

## MANUFACTURE/ SUPPLIER APPROVAL QUESTIONNAIRE

Doc. No.: F 002.01 Date of Issue: 01.04.2020 Pg : 1 of 15

The purpose of this questionnaire is to allow us to identify a number of suitably qualified manufacturers and suppliers for Pharmaceutical Active Ingredients and Excipients, who will be invited to submit tenders for next three years period.

### Questionnaire Layout

This form contains of four parts:

Part I Business Information

Part II Manufacturing Information

Part III Quality Information

Part IV Product Information

All information requested should be provided in the order and format of the parts.

Completed questionnaire may be sent through the post under registered cover or may personally be deposited in the box kept for this purpose on the ground floor at the State Pharmaceuticals Manufacturing Corporation, No 11, Sir John Kotelawala Mawatha, Kandawala Estate, Ratmalana, Sri Lanka.

- Only information provided as a direct response to the questionnaire will be evaluated.
- Marketing material should not be included.
- Supplementary documentation may be attached to the questionnaire where applicants have been directed to do so and such materials must be marked with the name of the organization and the question to which it relates.
- All questions must be answered.
- Please answer the questions specifically for your relevant firm not for the group if you are part of a group of Firms.
- Should you decide that you do not wish to continue with this application, please advise the procurement committee of your decision in writing at the earliest opportunity.
- The information you give will be treated as confidential.

Ensure that the completed questionnaire, together with all requested supporting documents, is returned in time to arrive by 06<sup>th</sup> April 2021. (Closing date). Questionnaires received after this date will not be considered.

<ul><li>I. BUSINESS INFORMA</li><li>1. Name of company:</li></ul>	TION.		
Year established: Form of company:			
		Individual	
Do not duplicate			Controlled document



# STATE PHARMACEUTICALS MANUFACTURING CORPORATION

# MANUFACTURE/ SUPPLIER APPROVAL QUESTIONNAIRE

Doc. No.: F 002.01	Date of Is	Date of Issue: 01.04.2020			Pg: 2 01 15	
C		Corpor	Partnership Corporation Other (specify)			
Legal status:		o the (	speem	,		
Trade register numl	ner:					
VAT number:						
License Number (attach copy):						
2. Address:						
Country:						
Telephone:				Tel	efax:	
Telex:				E-n	nail:	
Please attach the c	ompany organiza	ational c	hart			
3. Type of activity car	ried out by the co	ompany				
☐ Manufactur	er		Whole	esaler		
☐ Branded	products			Bra	inded products	
☐ Generic products				Ger	neric products	
☐ Medical supplies				Me	dical supplies	
□API			П	Eve	cipient	
☐ Laboratory reagents					poratory reagents	
	oducts (specify				ner products (specify below)	
below)	oddets (speety)			Oth	or products (specify below)	
Indicate	% of annual turn	over:				
Pharmaceutical				%		
	mulations:					
Bulk drugs:				%		
Medical Supplies:				%		
Exc	cipient			%		
	Products i				t	
	☐ Sold only	to the lo	cal mar	ket		
	☐ Both					

4. Names and addresses of international pharmaceutical companies, parent companies and/or subsidiaries and associated companies with whom there is collaboration or joint venture, if any: